

Arizona State Set-Aside

Certified Nonprofit Agency Proposal Form

Proposal Form is submitted following the feasibility review and completion of the development process. The Proposal Form is to be complete and submitted to the Arizona State Set-Aside Committee representative at least 45 days in advance of the quarterly State Set-Aside Meeting.

Request Date	January 4, 2019
Certified Nonprofit Agency	Quality Connections Inc.
Point of Contact	Doug Arnett – dougarnett@qualityconnections.org - 928-773-8787 x 1004
Project Name	HP OEM Printer Supplies
Product or Service Name	HP OEM Printer Supplies
Description	<p>HP OEM Printer Supplies for mandatory use. Includes toner, ink, and parts for all HP printer models used by the State and Coop members.</p> <p>People with disabilities perform the direct labor required at every step of the process, from consultation and quoting to order processing and delivery. 70% of State orders are hand delivered by our delivery network, which includes workers with disabilities at Quality Connections as well as two additional CNAIDs: Valley Life and Yavapai Exceptional Industries. Quality Connections and our CNAID partners currently employ 50 individual workers with disabilities in this program, not including temporary training workers. The program far exceeds the State requirement that 60% of the direct labor is performed by people with disabilities, and also exceeds the higher Ability One standard of 75%. Additionally, based on guidance from the Attorney General’s office, Quality Connections is performing a service that includes a direct labor component with the hand delivery on 70% of all orders.</p> <p>The following is a description of the direct labor functions performed by people with disabilities. In order to fully understand the “value-added” service element of this proposal, it is important to understand the flow of direct labor tasks performed by people with disabilities for this service from start to finish. The following is an abbreviated step-by-step description of the positions and steps in this process:</p> <ol style="list-style-type: none"> 1. Reception/Clerical - Answers phone calls, transfers customers to Call Center, greets visitors, issues visitor badges, directs guests to the appropriate department, etc. 2. Consultation - Consultations are available to all customers via telephone, email or in person. Helps purchasers save time and money by making sure they are getting the appropriate product for the right task at the right price. 3. Quotes - Our trained Customer Service Representatives have significant product knowledge. Provides customers with written quotes to compare and contrast items, taking into account available options, product dimensions, yields, colors, etc. 4. Customer Service - We provide superior customer service to customers at all points along the purchasing process. Our trained CSRs manage accounts

ARIZONA

DEPARTMENT OF ADMINISTRATION

	<p>from before an order is placed, through order placement and processing, until delivery and payment are complete. Our job is to go above and beyond and ensure customer satisfaction at all stages.</p> <ol style="list-style-type: none"> 5. Order Management - CSRs process orders received from State punch-out system, phone, fax, email, etc. A CSR reviews available suppliers, checks stock, selects supplier, places order with supplier, generates invoice, tracks throughout process, etc. Orders that fall within our delivery network are sent to the appropriate warehouse, while orders falling outside the delivery network are drop shipped. 6. Shipping/Receiving - Orders are received at each warehouse, verified and prepared for delivery by the Delivery Crew in that area. 7. Delivery - Plans route and loads vehicles in order of scheduled deliveries for the day. Desktop delivery is offered and orders are hand-delivered directly to the purchaser whenever possible. Our Delivery Crews also gather signatures, deliver promotional materials, and provide a positive customer service experience to the customer. 8. Accounts Receivable - Manages customer accounts, processes payments and credits, issues statements, ensure all information is up to date. 9. Marketing Support - Assists with creation and dissemination of marketing materials to support sales, including Thank You cards, flyers, email blasts, web content, social media, etc. 10. Job Coaching - Workers receive training, guidance, supervision and support in their positions from trained job coaches. In some cases, qualified workers with disabilities fill these positions providing coaching and support to other workers with disabilities.
Materials readily available:	Yes <input type="checkbox"/> No <input type="checkbox"/> If No – Explain: Yes
Capable of timely delivery:	Yes <input type="checkbox"/> No <input type="checkbox"/> If No – Explain: Yes
Lead Time:	2-5 days lead time, which is comparable with other current suppliers to the State.
Capable of meeting quality and price requirements:	Yes <input type="checkbox"/> No <input type="checkbox"/> If No – Explain: Yes
Quality and Price Benchmarks:	<p>The printer supplies provided through this contract are identical to what is commercially available from alternative sources and from the other current suppliers to the State. Quality Connections’ proposed pricing is equivalent to the current lowest price from the two other suppliers to the State, with sales tax factored in, and approximately \$130,000 less than the highest price based on SPO usage data. As a nonprofit Community Rehabilitation Program, Quality Connections does not charge sales tax. The pricelist for this contract is organized into 51 categories by brand and type of supply: toner, ink, ribbon, and parts. This proposal is for only three of these categories: HP OEM Toner, HP OEM Ink, and HP OEM parts.</p> <p>Quality Connections’ current contract is priced with a 38% discount from MSRP for HP OEM Toner. This proposal would increase the discount percentage for HP OEM Toner to 40.27%, which will lower prices to be equivalent to the current lowest price from the two other suppliers to the State, with sales tax included. The current lowest price has a 45% discount from MSRP, but sales tax must be charged. This category accounts for approximately 80% of the State’s printer supplies spend.</p> <p>For HP OEM Ink and HP OEM Parts, this proposal would increase the discount percentage for HP OEM Ink to 37.01%, which is equivalent to the current lowest price from the two other suppliers to the State, with sales tax factored in. The</p>

ARIZONA

DEPARTMENT OF ADMINISTRATION

	current lowest price has a 42% discount from MSRP, but sales tax must be charged. If approved, this proposal will include the remaining three categories on the Printer Supplies contract as mandatory.
Type of Employment for Individuals with Disabilities:	Full-Time <input type="checkbox"/> Part-Time <input type="checkbox"/> Temporary <input type="checkbox"/> Training <input type="checkbox"/> Full-Time & Part-Time
Product Cost or Service Cost Form attached:	Attached <input type="checkbox"/> Not Attached <input type="checkbox"/> If Not – Explain: See Quality and Price Benchmarks above
Product or service fair market price validation:	Attached <input type="checkbox"/> Not Attached <input type="checkbox"/> If Not – Explain: See Quality and Price Benchmarks above
Estimated Sales:	Approximately \$2,000,000 per year to State and Governmental Units.
Brand Name Partner:	Yes <input type="checkbox"/> No <input type="checkbox"/> If Yes – Explain: Hewlett Packard (HP)
Mandatory:	Yes <input type="checkbox"/> No <input type="checkbox"/> If Yes – Explain: OEM Printer Supplies for mandatory use.
Customer (Existing)	This service is available to all State of Arizona agencies and Coop members. The following is a partial list of State agencies who have used our services in the past year: ADEQ, ADOA, ADOR, ADOT, Department of Agriculture, DCS, DDD, DES, Department of Corrections, DEMA, DHS, DPS, DVS, RSA, DBME, State Board of Physical Therapy, Water Resources, AZ State Schools for the Deaf and Blind, Office of Attorney General, Board of Acupuncture Examiners, Board of Executive Clemency, Commission for the Deaf and Hard of Hearing, Board of Cosmetology, Criminal Justice Commission, Forestry, Gaming, Game and Fish, Arizona Pioneers Home, Historical Society (Tucson), Industrial Commission, Medical Board, Mine Inspector, Office of Tourism, Parks Board, State Treasurer, Board of Dispensing Opticians, Radiation Regulatory Agency, and more.
Have You Contacted the Customer?	No <input type="checkbox"/> Yes <input type="checkbox"/> Contact: Quality Connections has provided this service to numerous State agencies and Coop members for over 12 years. Contact names and information too numerous to list. The response to our service has been overwhelmingly positive.
Customer (Proposed)	All State of Arizona agencies and Coop members.
Geographic Coverage:	Entire State of Arizona <input type="checkbox"/> Other <input type="checkbox"/> If Other - Explain: Entire State of Arizona
Funding Source:	Federal <input type="checkbox"/> State <input type="checkbox"/> Self-funded <input type="checkbox"/> Other <input type="checkbox"/> If Other - Explain: Funding through purchases from State agencies and Coop members
Samples or Literature:	Attached <input type="checkbox"/> Not Attached <input type="checkbox"/> Not Attached
Other information	

ADOA Review:	
Is there a need for the Product or Service:	Yes <input type="checkbox"/> No <input type="checkbox"/>
Impact on current state contracts:	Yes <input type="checkbox"/> No <input type="checkbox"/> Explain:
Agency capable of producing and delivering the product or service that will meet the reasonable requirements of state or local government:	Yes <input type="checkbox"/> No <input type="checkbox"/> Explain:

ARIZONA

DEPARTMENT OF ADMINISTRATION

Mandatory:	Yes No Explain:
Recommend for Approval:	Yes <input type="checkbox"/> No <input type="checkbox"/> Explain:
Submit completed form to:	Please visit the Arizona Set Aside Website to determine where your completed / signed document should be sent. https://spo.az.gov/procurement-services/set-aside



January 2019

State Set-Aside Proposal

Single Source HP OEM Printer Supplies

PROPOSAL SUMMARY

Quality Connections proposes a Single Source State Set-Aside contract to provide HP OEM Printer Supplies, as allowed under ARS 41-2636, with a start date of April 1, 2019. ARS 41-2636, the Arizona Set-Aside program statute, authorizes the Set-Aside Committee to enter into contracts with Certified Not for Profit Agencies providing services to Disabled Individuals (CNAID's) "without competitive bidding".

State Procurement Rule R2-7-1007 outlines the process for Approval of Specific Materials or Services for Set-Aside Use (see Appendix). Section A of this rule specifies that the applicant shall provide: a description of the specific material or service; the pricing offered; documentation that the pricing offered is fair market pricing; and information regarding availability. Quality Connections has provided this information in the Certified Nonprofit Proposal Form, with additional relevant information provided in this document.

Section B of State Procurement Rule R2-7-1007 outlines the Set-Aside Committee's responsibility to evaluate each offered material or service to determine: the existence and extent of a need within State governmental units for the material or service; the ability to produce and deliver the material or service to meet the reasonable requirements of the state governmental units; and whether the offered price for the material or service is reasonable. This proposal will demonstrate conclusively the State's need for printer supplies, Quality Connections' ability to serve this need, and that the offered pricing is not only reasonable but provides the State savings over its current options.

Section C of State Procurement Rule R2-7-1007 specifies what actions the Set-Aside Committee may take. The committee may: approve the requested material or service for use as a mandatory set-aside contract; establish a sub-committee to study and make a recommendation on the request; request additional information; deny the request; or designate the material or service as available for optional use by a state governmental unit or local public procurement unit under ARS 41-2636(E).

CONTRACT DESCRIPTION

Quality Connections' current Printer Supplies contract includes OEM Printer Supplies from all major manufacturers, including toner, ink, and parts for all printer models used by State and Coop members. Quality Connections' contract also includes Remanufactured Printer Supplies from all brands. There are currently two other State vendors in addition to Quality Connections who hold contracts for the HP OEM portion of the contract, which accounts for approximately 80% of the State's printer supplies spend. Quality Connections is the only State vendor for the Non-HP OEM and Remanufactured portions of the contract. If approved, Quality Connections would become the only State vendor for new and remanufactured printer supplies from HP and all other brands.

Quality Connections has current partnerships with other CNAID's in Arizona to provide delivery of these materials. The program currently provides employment for 50 workers with disabilities. 30 people with disabilities are employed directly by Quality Connections, with the remaining 20 employed by our delivery partners. Because most work part-time, this equates to 13 FTEs.

The approval of a single source contract for Non-HP OEM printer supplies will result in the following new positions for people with disabilities: four new Delivery Crew positions, and two new Customer Service Representatives. Together this equates to two new FTEs. This will bring total program employment for people with disabilities to 56, which equates to 15 FTEs. The program has the potential to employ up to sixty people with disabilities as sales volume increases which will allow for the development of additional delivery partnerships across the State.

Quality Connections does not anticipate a significant profit from this contract; however, it will enable us to employ 56 people with disabilities, which is the most important measure of success and the intent of the Set-Aside program. Unlike commercial enterprises that distribute their profit among owners and shareholders, the profit from this contract goes toward employing those who have the most difficulty obtaining employment – the very purpose of the Set-Aside Statute!

QUALITY CONNECTIONS EXECUTIVE SUMMARY

Our mission is to put people to work. This turns tax consumers into taxpayers. Since incorporating 1999 as an Arizona-based 501(c)3 nonprofit Community Rehabilitation Program, Quality Connections has helped people facing barriers to competitive employment become trained and valued members of the workforce and community. We help individuals with disabilities become independent, productive members of our community by providing employment opportunities, job training and practical life learning programs.

Quality Connections has four Departments supporting our Mission. Our Residential Program operates State Licensed Group Homes providing assisted living settings to individuals with disabilities. Our Day Program offers a Montessori-based curriculum offering life learning and pre-employment instruction to individuals with disabilities. Our Employment Services Program assists individuals with employment training, job placement and employment supports to individuals looking to enter the workforce. QCoffice operates as a social enterprise, competing in the marketplace with private for-profit businesses while pursuing its primary goal of employment for people with disabilities.

QC OFFICE

At the center of the current fourth industrial revolution is the new Digital Age, also known as The “Internet of Things” (IoT). This Digital Age is changing all facets of life, forcing us to break out of old paradigms. As a Community Rehabilitation Provider, we too must break out of the past paradigms and look to the future for employment of the disabled people we serve. The QCoffice program accomplishes that by creating high-tech jobs for people with severe barriers, putting them at the forefront of the new Industrial Revolution, the Digital Age. We are changing the paradigm of employment for people with disabilities, providing access to the jobs of the modern economy.

QCoffice has developed a revolutionary proven model that creates a network of statewide Providers (CNAID’s) to support a disabled workforce that is able to meet the needs of the State and cooperative businesses by utilizing modern and emerging technologies. We have demonstrated that a

workforce of people with disabilities (over 90%) is capable of successfully supplying the largest employer in the State, the State of Arizona.

QCoffice is the State's longest serving Toner supplier, having successfully supplied Printer Supplies to the State of Arizona for over twelve years. Our Call-Center, staffed with our employees with varying disabilities (visual, behavioral health, developmental, mobility impairment), receives orders via Fax, Phone, Mail, E-mail, Web and via a direct connection with the State's Procurement Portal (APP) called a "punch-out". Our experienced Customer Service Representatives assist Purchasers across the State with all account and product related questions. We manage this through software that meets all State ordering, payment, website and security requirements. Through our website, QCoffice.org, we have successfully managed the State's Printer Supplies demand with its multiple ordering methods since 2006, leading the paradigm shift to promote advanced employment for people with disabilities in Arizona in the Digital Age.

ARIZONA'S PRINTER SUPPLIES CONTRACT HISTORY

The following will provide a brief historical context of the State's printer supplies contract as it relates to this proposal. Quality Connections' toner program, QCtoner, was created with grant funding from the Arizona Department of Economic Security Rehabilitation Services Administration (DES/RSA) in 2004 to create employment opportunities for workers with disabilities. Quality Connections was awarded its first State toner contract in 2006. At this time the State's printer supplies contract was held by several vendors including many that were small businesses based in Arizona, like Quality Connections.

In December 2013, Quality Connections was unanimously awarded a small portion of the contract for mandatory use – all brands of Remanufactured Toner. This portion of the contract accounts for approximately 10% of the State's printer supplies spend.

In August 2015, Quality Connections submitted a Request for Assignment Form to begin the process of proposing a mandatory use Printer Supplies Set-Aside contract. Over the next few years and over ten public meetings, the committee reviewed and evaluated our 12 year successful history serving this contract, our pricing, our operational capacity, the competitive

landscape of the printer supplies industry, and the opinion of the Attorney General regarding the value-added component of our service, making this arguably the most vetted program in the history of the State Set-Aside program.

In April 2017, the State allowed all of their direct Printer Supplies contracts to expire except for Quality Connections' Set-Aside contract. Printer supplies were added to the State's existing Office Supplies contracts through NASPO by opting-in to the printer supplies categories already on that contract that had previously been restricted.

In December 2017, after exhaustive analysis of the cost effectiveness of these materials and Quality Connection's ability to maintain sufficient operational capacity, Quality Connections was unanimously approved for a Mandatory use contract for all brands of OEM Toner, excluding HP OEM Toner. The award of Non-HP OEM Toner accounts for an additional 10% of the State's printer supplies spend. HP OEM Toner remained available from Quality Connections and the other suppliers to the State through NASPO. The original proposal was for mandatory use of all brands of OEM toner including HP. The proposal was scaled back in order to give Quality Connections the opportunity to demonstrate its capacity to manage a single source contract of this scope, which it has done.

In December 2018, Quality Connections provided additional savings of \$6,036.14 based on Quality Connections' usage data when the contract was renewed. The contract now provides employment for 50 workers with disabilities. If approved, this proposal will include HP OEM Printer Supplies as mandatory as outlined in the State Procurement Code, and Quality Connections would become the only State vendor for new and remanufactured printer supplies from HP and all other brands. Most importantly, this proposal will create additional permanent employment for people with disabilities — the purpose of the Set-Aside statute — and will provide savings to the State as described below.

MATERIALS AVAILABILITY / TIMELY DELIVERY

QCoffice has been successfully supplying the State of Arizona and its Cooperative Members with Printer Supplies for the last twelve years with

no formal complaints, making us the longest serving Toner supplier in recent State history. We have developed systems and strategic partnerships to position ourselves to meet the entire State of Arizona's printer and office supply needs. We have built a solid and reliable distribution network and have dramatically increased our capacity.

We have also developed strong relationships with State Purchasers through outstanding customer service, strong and consistent performance, and communicating the mission of our organization. Upon approval, we are prepared to begin on April 1, 2019. This is when the State's current contracts with its other printer supplies vendors through NASPO are scheduled to expire, ensuring no impact to contracts currently in place.

QCoffice provides printer supplies through a combination of direct sourcing from several suppliers as a value-added reseller. As a value-added reseller, individuals with disabilities are employed in our Call-Center; answering phones, taking and processing orders, fulfilling orders with multiple suppliers, finding cost saving alternatives, along with other related marketing and clerical duties. We also provide positions for people with disabilities in shipping, receiving, delivery, and pick-up.

QCoffice's Call Center is the nerve center of our entire operation. We have recruited talented and committed staff, completed thorough training, and developed sophisticated systems that continue to support and offer superior customer service to the State of Arizona and its' cooperative partners. Supervised by our experienced Customer Service Manager, our Call Center is staffed with friendly and helpful Customer Service Representatives. Orders from State Purchasers are received by fax, punch-out, e-mail, mail, online, and phone. This system can be scaled immediately to meet increased demand.

Upon receipt of Purchase Orders, QCoffice Customer Service Representatives process orders on the same day for timely delivery. QCoffice delivers within two to five business days upon receipt of the Purchase Order.

Our website exceeds all State Contract requirements with additional helpful features such as:

- Encryption of all pages with sensitive account and transaction data
- Ability to integrate seamlessly with third party platforms (Punch Out)
- Proven, dedicated Website Team that provides consultation and support to our Customers' changing needs.
- Proven ability to create Custom Contract pricing and reports for State Contracts.
- Proven ability to meet all State Contract requirements.
- Web-store, QCOffice.org, *smart search* is designed to make shopping fast and easy.
- Comprehensive email order confirmation and shipping notifications
- Quick Order with favorites list "My List".
- Shop from favorites lists and lists of previously purchased items.
- Login options and security questions make password reset easy.
- Large accounts have the option to administer their own departmental users with the same user-friendly setup wizards dealers use.
- Enforce accountability in purchasing with complex or simple hierarchies of approval.
- Approvers can assign substitutes when out of office.

Processed orders are shipped to our statewide delivery network of Distribution Centers, comprised of our C-NAID partners. Our partners operate Delivery Crews with three to four disabled employees and a Driver/Job Coach. Crews stage orders, load delivery vehicle and transport items to statewide Purchasers. Crews provide desktop delivery to the end user while collecting signatures on Invoices and leaving receipts.

PRICING & SAVINGS

As a nonprofit Community Rehabilitation Program, QCI does not charge sales tax. The pricelist for this contract is organized into 51 categories by brand and type of supply: toner, ink, ribbon, and parts. This proposal is for only three of these categories: HP OEM Toner, HP OEM Ink, and HP OEM parts. This proposal will lower prices to be equivalent to the current lowest price from the two other suppliers to the State, with sales tax included.

Analysis has been conducted to compare these new lower proposed prices with the highest price including sales tax from the two other suppliers to the State. The difference between the highest and lowest price is approximately \$130,000, based on usage data provided by SPO. The

projected impact of these proposed changes would depend on what percentage of the State's printer supplies spend is currently with the higher priced vendor. For example, if the highest price vendor currently has 50% of the State's spend, the projected impact of these proposed changes will be a savings of \$65,000.

CUSTOMER PROFILE

The State of Arizona, its Agencies, Boards and Commissions as well as Participating Members of the State Purchasing Cooperative, have an ongoing requirement for Printer Supplies. Although our global customer is the State and various public and private entities, our main customers are the Purchasing Staff making the purchases as well as the End-Users who use our products. We are invested in our customers and work hard to give them the best and timeliest service possible.

The following is a partial list of State agencies who have used our services in the past year: ADEQ, ADOA, ADOR, ADOT, Department of Agriculture, DCS, DDD, DES, Department of Corrections, DEMA, DHS, DPS, DVS, RSA, DBME, State Board of Physical Therapy, Water Resources, AZ State Schools for the Deaf and Blind, Office of Attorney General, Board of Acupuncture Examiners, Board of Executive Clemency, Commission for the Deaf and Hard of Hearing, Board of Cosmetology, Criminal Justice Commission, Forestry, Gaming, Game and Fish, Arizona Pioneers Home, Historical Society (Tucson), Industrial Commission, Medical Board, Mine Inspector, Office of Tourism, Parks Board, State Treasurer, Board of Dispensing Opticians, Radiation Regulatory Agency, and more.

MARKETING

Quality Connections representatives continue to meet with the Chief Procurement Officers and their staff from the various state agencies to educate them on the availability of the state Set-Aside contracts and their use. Our marketing strategy has been to educate staff on all Set-Aside contracts, not just those held by Quality Connections. In this way, all Set-Aside providers can potentially benefit from our marketing efforts, resulting in more employment for people with disabilities in Arizona.

Quality Connections, Inc.
QC Office

	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	2019
QC Office													
Ordinary Income/Expense													
Product Sales-HP OEM Cartridges	0	0	0	183,333	183,333	183,333	183,333	183,333	183,333	183,333	183,333	183,333	1,850,000
Total Income	0	0	0	183,333	183,333	183,333	183,333	183,333	183,333	183,333	183,333	183,333	1,850,000
Cost of Goods Sold													
COGS - HP OEM Cartridges	0	0	0	172,150	172,150	172,150	172,150	172,150	172,150	172,150	172,150	172,150	1,549,350
Cost of Delivering	0	0	0	4,032	4,224	4,224	4,032	4,416	4,032	4,224	3,840	4,224	37,248
Total COGS	0	0	0	176,182	176,374	176,374	176,182	176,566	176,182	176,374	175,990	176,374	1,586,598
Gross Margin	0	0	0	7,151	6,959	6,959	7,151	6,767	7,151	6,959	7,343	6,959	63,402
Operating Expenses													
Health Insurance	0	0	0	750	750	750	750	750	750	750	750	750	6,750
Workers Comp	0	0	0	71	74	74	71	77	71	71	74	74	652
Payroll Tax Expense	0	0	0	171	180	180	171	188	171	180	163	180	1,584
Salary & Wages	0	0	0	2,016	2,112	2,112	2,016	2,208	2,016	2,112	1,920	2,112	18,624
Total Expense	0	0	0	3,008	3,116	3,116	3,008	3,223	3,008	3,116	2,900	3,116	27,610
Net Ordinary Income	0	0	0	4,143	3,844	3,844	4,143	3,544	4,143	3,844	4,443	3,844	35,792

BUDGET

SUMMARY

Proposal: Quality Connections requests approval of this proposal for a single source HP OEM Printer Supply contract for *Mandatory Use* with a Start Date of April 1, 2019.

Benefits: This proposal will provide permanent employment for an estimated 56 individuals with disabilities, and lower prices to the State to be equivalent to the lowest price from the two other current suppliers to the State, with sales tax included.

Experience & Expertise: QCoffice is the longest serving Printer Supplies vendor to the State and is an authorized HP Supplies Partner with over twelve years of successful experience providing printer supplies to the State and Cooperative Members, both as a Set-Aside and Competitive Bid contractor. Our staff are highly qualified and experienced in printer supplies and State Purchasing protocol, and we also serve hundreds of other customers in the private sector both large and small.

Availability of Materials: QCoffice has demonstrated its capacity to supply the needs of State and Cooperative Members as value added retailers, using established strategic partnerships with suppliers, and is positioned to scale distribution systems quickly to meet increased demand.

Timely Delivery: Orders are processed through QCoffice.org, Quality Connections' complete online office supply retail store, enabling delivery to end-users within two to five business days for all orders.

Value Added: The Arizona Attorney General has provided guidance confirming that QCi's proposal is a value-added order processing and delivery service.

Small Business Impact: The set-aside committee reviewed the Small business statute, ARS 41-2535, and found that the toner cartridge contract does not meet the criteria to be considered for small business impact as it exceeds the annual purchasing amount of three million dollars.

Quality of Service: QCoffice will continue to offer the highest quality customer service and delivery throughout the State of Arizona. QCoffice products are identical in quality to the private sector as they are supplied by same Original Equipment Manufacturers.

Price: Pricing proposed is equivalent to the lowest price from the two other suppliers to the State, with sales tax included, and is approximately \$130,000 less than the highest price from the two other suppliers to the State, based on SPO usage data.

Mission: Our mission is the same as the intent of ARS 41-2636; to employ as many people with disabilities as possible.

Appendix:

R2-7-1007. Approval of Specific Materials or Services for Set-aside Use

A. ACI, AIB, and CNAID shall submit the information to the committee to request approval of the material or service for mandatory set-aside use. The applicant shall also include the following information:

1. A description of the specific material or service;
2. The pricing offered;
3. Documentation that the pricing offered is fair market pricing; and
4. Information regarding availability.

B. The committee shall evaluate each offered material or service to determine:

1. The existence and extent of a need within state governmental units for the material or service;
2. The ability to produce and deliver the material or service to meet the reasonable requirements of the state governmental units; and
3. Whether the offered price for the material or service is reasonable.

C. The committee may:

1. Approve the requested material or service for use as a mandatory set-aside contract;
2. Establish a sub-committee to study and make a recommendation on the request;
3. Request additional information;
4. Deny the request;
5. Designate the material or service as available for optional use by a state governmental unit or local public procurement unit under A.R.S. § 41-2636(E).

OEM Number	Product Name	UOM	Current Price	New Proposed Price
Q2612D	HP 12A (Q2612D) Black 2-pack Original LaserJet Toner Cartridges	PK	\$ 132.08	\$ 127.24
C4129X	HP 29X (C4129X) Black Original LaserJet Toner Cartridge (10000	EA	\$ 218.06	\$ 210.08
CE505D	HP 05A (CE505D) Black 2-pack Original LaserJet Toner Cartridges	PK	\$ 151.42	\$ 145.88
CC364A	HP 64A (CC364A) Black Original LaserJet Toner Cartridge (10000	EA	\$ 163.09	\$ 157.12
CC364X	HP 64X (CC364X) Black Original LaserJet Toner Cartridge (24000	EA	\$ 290.17	\$ 279.54
C8061X	HP 61X (C8061X) Black Original LaserJet Toner Cartridge (10000	EA	\$ 170.07	\$ 163.84
C7115A	HP 15A (C7115A) Black Original LaserJet Toner Cartridge (2500	EA	\$ 81.34	\$ 78.36
C8543X	HP 43X (C8543X) Black Original LaserJet Toner Cartridge (30000	EA	\$ 290.38	\$ 279.75
C7115X	HP 15X (C7115X) Black Original LaserJet Toner Cartridge (3500	EA	\$ 88.72	\$ 85.47
Q2612A	HP 12A (Q2612A) Black Original LaserJet Toner Cartridge (2000	EA	\$ 73.79	\$ 71.08
CE255A	HP 55A (CE255A) Black Original LaserJet Toner Cartridge (6000	EA	\$ 138.39	\$ 133.32
CE255X	HP 55X (CE255X) Black Original LaserJet Toner Cartridge (12500	EA	\$ 215.20	\$ 207.32
Q7516A	HP 16A (Q7516A) Black Original LaserJet Toner Cartridge (12000	EA	\$ 191.77	\$ 184.75
CC364XD	HP 64X (CC364XD) Black High Yield 2-pack Original LaserJet Toner Cartridges (2 x 24000 Yield)	PK	\$ 522.31	\$ 503.19
Q2610A	HP 10A (Q2610A) Black Original LaserJet Toner Cartridge (6000	EA	\$ 160.69	\$ 154.80
Q2613X	HP 13X (Q2613X) Black Original LaserJet Toner Cartridge (4000	EA	\$ 118.12	\$ 113.79
CE285A	HP 85A (CE285A) Black Original LaserJet Toner Cartridge (1600	EA	\$ 64.85	\$ 62.48
CE278A	HP 78A (CE278A) Black Original LaserJet Toner Cartridge (2100	EA	\$ 74.27	\$ 71.55
CB435D	HP 35A (CB435D) Black 2-pack Original LaserJet Toner Cartridges	PK	\$ 115.55	\$ 111.32
CE505XD	HP 05X (CE505XD) Black High Yield 2-pack Original LaserJet Toner Cartridges (2 x 6500 Yield)	PK	\$ 277.87	\$ 267.70
Q1338A	HP 38A (Q1338A) Black Original LaserJet Toner Cartridge (12000	EA	\$ 178.14	\$ 171.62
Q1339A	HP 39A (Q1339A) Black Original LaserJet Toner Cartridge (18000	EA	\$ 235.89	\$ 227.25
Q7570A	HP 70A (Q7570A) Black Original LaserJet Toner Cartridge (15000	EA	\$ 199.72	\$ 192.41
Q7551A	HP 51A (Q7551A) Black Original LaserJet Toner Cartridge (6500	EA	\$ 136.60	\$ 131.60
Q7551X	HP 51X (Q7551X) Black Original LaserJet Toner Cartridge (13000	EA	\$ 228.85	\$ 220.48
Q7553A	HP 53A (Q7553A) Black Original LaserJet Toner Cartridge (3000	EA	\$ 93.25	\$ 89.84
Q7553X	HP 53X (Q7553X) Black Original LaserJet Toner Cartridge (7000	EA	\$ 172.14	\$ 165.84
CE278D	HP 78A (CE278D) Black 2-pack Original LaserJet Toner Cartridges	PK	\$ 133.32	\$ 128.44
CE285D	HP 85A (CE285D) Black 2-pack Original LaserJet Toner Cartridges	PK	\$ 116.30	\$ 112.04
Q5949A	HP 49A (Q5949A) Black Original LaserJet Toner Cartridge (2500	EA	\$ 95.39	\$ 91.90
Q5949X	HP 49X (Q5949X) Black Original LaserJet Toner Cartridge (6000	EA	\$ 174.53	\$ 168.14
Q5942A	HP 42A (Q5942A) Black Original LaserJet Toner Cartridge (10000	EA	\$ 172.76	\$ 166.44
Q5942X	HP 42X (Q5942X) Black Original LaserJet Toner Cartridge (20000	EA	\$ 261.42	\$ 251.85
Q6511X	HP 11X (Q6511X) Black Original LaserJet Toner Cartridge (12000	EA	\$ 241.19	\$ 232.36
Q5945A	HP 45A (Q5945A) Black Original LaserJet Toner Cartridge (18000	EA	\$ 235.89	\$ 227.25
CB436D	HP 36A (CB436D) Black 2-pack Original LaserJet Toner Cartridges	PK	\$ 132.82	\$ 127.96
CE505A	HP 05A (CE505A) Black Original LaserJet Toner Cartridge (2300	EA	\$ 83.89	\$ 80.82
CE505X	HP 05X (CE505X) Black Original LaserJet Toner Cartridge (6500	EA	\$ 153.90	\$ 148.26
CE390XD	HP 90X (CE390XD) Black High Yield 2-pack Original LaserJet Toner	PK	\$ 490.53	\$ 472.57
CF280A	HP 80A (CF280A) Black Original LaserJet Toner Cartridge (2700	EA	\$ 97.12	\$ 93.56
CF280X	HP 80X (CF280X) Black Original LaserJet Toner Cartridge (6900	EA	\$ 167.19	\$ 161.07
CF280XD	HP 80X (CF280XD) Black High Yield 2-pack Original LaserJet Toner	PK	\$ 301.06	\$ 290.04
CF214A	HP 14A (CF214A) Black Original LaserJet Toner Cartridge (10000	EA	\$ 191.28	\$ 184.28
CF214X	HP 14X (CF214X) Black Original LaserJet Toner Cartridge (17500	EA	\$ 210.85	\$ 203.13
CF325X	HP 25X (CF325X) Black Original LaserJet Toner Cartridge (34500	EA	\$ 272.43	\$ 262.46
CF283A	HP 83A (CF283A) Black Original LaserJet Toner Cartridge (1500	EA	\$ 60.57	\$ 58.36

	HP 42X (Q5942XD) Black High Yield 2-pack Original LaserJet Toner Cartridges (2 x 20000 Yield)	PK	\$	470.95	\$	453.70
Q5942XD						
CF281A	HP 81A (CF281A) Black Original LaserJet Toner Cartridge (10500)	EA	\$	161.58	\$	155.66
CF281X	HP 81X (CF281X) Black Original LaserJet Toner Cartridge (25000)	EA	\$	267.36	\$	257.57
CF283X	HP 83X (CF283X) Black Original LaserJet Toner Cartridge (2200)	EA	\$	75.35	\$	72.60
CF283AD	HP 83A (CF283AD) Black 2-pack Original LaserJet Toner Cartridges	PK	\$	109.01	\$	105.02
CE255XD	HP 55X (CE255XD) Black High Yield 2-pack Original LaserJet Toner	PK	\$	387.28	\$	373.10
CF287A	HP 87A (CF287A) Black Original LaserJet Toner Cartridge (9000)	EA	\$	203.60	\$	196.15
CF287X	HP 87X (CF287X) High Yield Black Original LaserJet Toner	EA	\$	275.34	\$	265.25
CF226A	HP 26A (CF226A) Black Original LaserJet Toner Cartridge (3100)	EA	\$	108.69	\$	104.71
CF226X	HP 26X (CF226X) High Yield Black Original LaserJet Toner	EA	\$	186.21	\$	179.39
CF217A	HP 17A (CF217A) Black Original LaserJet Toner Cartridge (1600)	EA	\$	58.14	\$	56.01
CF230A	HP 30A (CF230A) Black Original LaserJet Toner Cartridge (1600)	EA	\$	59.01	\$	56.85
CF230X	HP 30X (CF230X) Black Original LaserJet Toner Cartridge (3500)	EA	\$	88.11	\$	84.89
	HP 87X (CF287XD) 2-Pack High Yield Black Original LaserJet Toner Cartridge (2 x 18000 Yield)	PK	\$	495.60	\$	477.46
CF287XD						
	HP 26X (CF226XD) 2-Pack High Yield Black Original LaserJet Toner Cartridges (2 x 9000 Yield)	PK	\$	335.18	\$	322.91
CF226XD						
CF237A	HP 37A (CF237A) Black Original LaserJet Toner Cartridge (11000)	EA	\$	162.99	\$	157.02
CF237X	HP 37X (CF237X) High Yield Black Original LaserJet Toner	EA	\$	252.36	\$	243.12
CF237Y	HP 37Y (CF237Y) Extra High Yield Black Original LaserJet Toner	EA	\$	329.22	\$	317.17
CB435A	HP 35A (CB435A) Black Original LaserJet Toner Cartridge (1500)	EA	\$	64.19	\$	61.84
CB436A	HP 36A (CB436A) Black Original LaserJet Toner Cartridge (2000)	EA	\$	73.79	\$	71.08
CE390A	HP 90A (CE390A) Black Original LaserJet Toner Cartridge (10000)	EA	\$	163.02	\$	157.05
CE390X	HP 90X (CE390X) Black Original LaserJet Toner Cartridge (24000)	EA	\$	272.43	\$	262.46
Q6000A	HP 124A (Q6000A) Black Original LaserJet Toner Cartridge (2500)	EA	\$	87.64	\$	84.43
Q6001A	HP 124A (Q6001A) Cyan Original LaserJet Toner Cartridge (2000)	EA	\$	95.65	\$	92.15
Q6003A	HP 124A (Q6003A) Magenta Original LaserJet Toner Cartridge	EA	\$	95.65	\$	92.15
Q6002A	HP 124A (Q6002A) Yellow Original LaserJet Toner Cartridge (2000)	EA	\$	95.65	\$	92.15
CB380A	HP 823A (CB380A) Black Original LaserJet Toner Cartridge (16500)	EA	\$	214.55	\$	206.70
CB390A	HP 825A (CB390A) Black Original LaserJet Toner Cartridge (19500)	EA	\$	60.36	\$	58.15
CB381A	HP 824A (CB381A) Cyan Original LaserJet Toner Cartridge (21000)	EA	\$	335.86	\$	323.56
CB382A	HP 824A (CB382A) Yellow Original LaserJet Toner Cartridge	EA	\$	335.86	\$	323.56
CB383A	HP 824A (CB383A) Magenta Original LaserJet Toner Cartridge	EA	\$	335.86	\$	323.56
CB540A	HP 125A (CB540A) Black Original LaserJet Toner Cartridge (2200)	EA	\$	74.61	\$	71.88
CB541A	HP 125A (CB541A) Cyan Original LaserJet Toner Cartridge (1400)	EA	\$	68.57	\$	66.06
CB542A	HP 125A (CB542A) Yellow Original LaserJet Toner Cartridge (1400)	EA	\$	68.57	\$	66.06
CB543A	HP 125A (CB543A) Magenta Original LaserJet Toner Cartridge	EA	\$	68.57	\$	66.06
CE400A	HP 507A (CE400A) Black Original LaserJet Toner Cartridge (5500)	EA	\$	140.57	\$	135.42
CE400X	HP 507X (CE400X) Black Original LaserJet Toner Cartridge (11000)	EA	\$	189.11	\$	182.19
CE401A	HP 507A (CE401A) Cyan Original LaserJet Toner Cartridge (6000)	EA	\$	209.40	\$	201.73
CE402A	HP 507A (CE402A) Yellow Original LaserJet Toner Cartridge (6000)	EA	\$	209.40	\$	201.73
CE403A	HP 507A (CE403A) Magenta Original LaserJet Toner Cartridge	EA	\$	209.40	\$	201.73
Q6460A	HP 644A (Q6460A) Black Original LaserJet Toner Cartridge (12000)	EA	\$	162.56	\$	156.61
Q6461A	HP 644A (Q6461A) Cyan Original LaserJet Toner Cartridge (12000)	EA	\$	350.31	\$	337.48
Q6462A	HP 644A (Q6462A) Yellow Original LaserJet Toner Cartridge	EA	\$	350.31	\$	337.48
Q6463A	HP 644A (Q6463A) Magenta Original LaserJet Toner Cartridge	EA	\$	350.31	\$	337.48
Q5950A	HP 643A (Q5950A) Black Original LaserJet Toner Cartridge (11000)	EA	\$	205.96	\$	198.42
Q5951A	HP 643A (Q5951A) Cyan Original LaserJet Toner Cartridge (10000)	EA	\$	292.88	\$	282.16
Q5953A	HP 643A (Q5953A) Magenta Original LaserJet Toner Cartridge	EA	\$	292.88	\$	282.16
Q5952A	HP 643A (Q5952A) Yellow Original LaserJet Toner Cartridge	EA	\$	292.88	\$	282.16

Q6470A	HP 501A (Q6470A) Black Original LaserJet Toner Cartridge (6000	EA	\$	153.32	\$	147.71
Q6471A	HP 502A (Q6471A) Cyan Original LaserJet Toner Cartridge (4000	EA	\$	152.80	\$	147.20
Q6473A	HP 502A (Q6473A) Magenta Original LaserJet Toner Cartridge	EA	\$	152.80	\$	147.20
Q6472A	HP 502A (Q6472A) Yellow Original LaserJet Toner Cartridge (4000	EA	\$	152.80	\$	147.20
Q7581A	HP 503A (Q7581A) Cyan Original LaserJet Toner Cartridge (6000	EA	\$	197.19	\$	189.97
Q7583A	HP 503A (Q7583A) Magenta Original LaserJet Toner Cartridge	EA	\$	197.19	\$	189.97
Q7582A	HP 503A (Q7582A) Yellow Original LaserJet Toner Cartridge (6000	EA	\$	197.19	\$	189.97
CB540AD	HP 125A (CB540AD) Black 2-pack Original LaserJet Toner	PK	\$	134.04	\$	129.14
	HP 125A (CE259A) Cyan/Magenta/Yellow 3-pack Original LaserJet					
CE259A	Toner Cartridges (4200 Yield)	PK	\$	184.77	\$	178.00
CE260A	HP 647A (CE260A) Black Original LaserJet Toner Cartridge (8500	EA	\$	150.71	\$	145.19
CE260X	HP 649X (CE260X) Black Original LaserJet Toner Cartridge (17000	EA	\$	238.38	\$	229.65
CE261A	HP 648A (CE261A) Cyan Original LaserJet Toner Cartridge (11000	EA	\$	273.16	\$	263.16
CE262A	HP 648A (CE262A) Yellow Original LaserJet Toner Cartridge	EA	\$	273.16	\$	263.16
CE263A	HP 648A (CE263A) Magenta Original LaserJet Toner Cartridge	EA	\$	273.16	\$	263.16
CB400A	HP 642A (CB400A) Black Original LaserJet Toner Cartridge (7500	EA	\$	187.40	\$	180.53
CB401A	HP 642A (CB401A) Cyan Original LaserJet Toner Cartridge (7500	EA	\$	278.80	\$	268.59
CB403A	HP 642A (CB403A) Magenta Original LaserJet Toner Cartridge	EA	\$	278.80	\$	268.59
CB402A	HP 642A (CB402A) Yellow Original LaserJet Toner Cartridge (7500	EA	\$	278.80	\$	268.59
C9733A	HP 645A (C9733A) Magenta Original LaserJet Toner Cartridge	EA	\$	401.25	\$	386.55
C9732A	HP 645A (C9732A) Yellow Original LaserJet Toner Cartridge	EA	\$	401.25	\$	386.55
C9731A	HP 645A (C9731A) Cyan Original LaserJet Toner Cartridge (12000	EA	\$	401.25	\$	386.55
C9730A	HP 645A (C9730A) Black Original LaserJet Toner Cartridge (13000	EA	\$	286.13	\$	275.65
CE320A	HP 128A (CE320A) Black Original LaserJet Toner Cartridge (2000	EA	\$	67.03	\$	64.57
CE321A	HP 128A (CE321A) Cyan Original LaserJet Toner Cartridge (1300	EA	\$	63.76	\$	61.43
CE322A	HP 128A (CE322A) Yellow Original LaserJet Toner Cartridge (1300	EA	\$	63.76	\$	61.43
CE323A	HP 128A (CE323A) Magenta Original LaserJet Toner Cartridge	EA	\$	63.76	\$	61.43
C9723A	HP 641A (C9723A) Magenta Original LaserJet Toner Cartridge	EA	\$	279.60	\$	269.36
C9722A	HP 641A (C9722A) Yellow Original LaserJet Toner Cartridge (8000	EA	\$	279.60	\$	269.36
C9721A	HP 641A (C9721A) Cyan Original LaserJet Toner Cartridge (8000	EA	\$	279.60	\$	269.36
C9720A	HP 641A (C9720A) Black Original LaserJet Toner Cartridge (9000	EA	\$	206.36	\$	198.81
	HP 304A (CF340A) Cyan/Magenta/Yellow 3-pack Original LaserJet					
CF340A	Toner Cartridges (3 x 2800 Yield)	PK	\$	310.11	\$	298.76
CE410A	HP 305A (CE410A) Black Original LaserJet Toner Cartridge (2200	EA	\$	79.34	\$	76.44
CE410X	HP 305X (CE410X) Black Original LaserJet Toner Cartridge (4000	EA	\$	97.46	\$	93.89
CE411A	HP 305A (CE411A) Cyan Original LaserJet Toner Cartridge (2600	EA	\$	113.03	\$	108.89
CE412A	HP 305A (CE412A) Yellow Original LaserJet Toner Cartridge (2600	EA	\$	113.03	\$	108.89
CE413A	HP 305A (CE413A) Magenta Original LaserJet Toner Cartridge	EA	\$	113.03	\$	108.89
CE310AD	HP 126A (CE310AD) Black 2-pack Original LaserJet Toner	EA	\$	87.31	\$	84.12
	HP 126A (CF341A) Cyan/Magenta/Yellow 3-pack Original LaserJet					
CF341A	Toner Cartridges (3 x 1000 Yield)	EA	\$	145.64	\$	140.31
CE320AD	HP 128A (CE320AD) Black 2-pack Original LaserJet Toner	EA	\$	120.64	\$	116.22
CC530A	HP 304A (CC530A) Black Original LaserJet Toner Cartridge (3500	EA	\$	116.75	\$	112.47
CC531A	HP 304A (CC531A) Cyan Original LaserJet Toner Cartridge (2800	EA	\$	115.07	\$	110.86
CC532A	HP 304A (CC532A) Yellow Original LaserJet Toner Cartridge (2800	EA	\$	115.07	\$	110.86
CC533A	HP 304A (CC533A) Magenta Original LaserJet Toner Cartridge	EA	\$	115.07	\$	110.86
CE250A	HP 504A (CE250A) Black Original LaserJet Toner Cartridge (5000	EA	\$	127.84	\$	123.16
CE250X	HP 504X (CE250X) Black Original LaserJet Toner Cartridge (10500	EA	\$	185.50	\$	178.71
CE251A	HP 504A (CE251A) Cyan Original LaserJet Toner Cartridge (7000	EA	\$	251.03	\$	241.83
CE252A	HP 504A (CE252A) Yellow Original LaserJet Toner Cartridge (7000	EA	\$	251.03	\$	241.83
CE253A	HP 504A (CE253A) Magenta Original LaserJet Toner Cartridge	EA	\$	251.03	\$	241.83

CC530AD	HP 304A (CC530AD) Black 2-pack Original LaserJet Toner	PK	\$	167.21	\$	161.09
CF210A	HP 131A (CF210A) Black Original LaserJet Toner Cartridge (1600	EA	\$	64.49	\$	62.13
CF210X	HP 131X (CF210X) Black Original LaserJet Toner Cartridge (2400	EA	\$	81.87	\$	78.87
CF211A	HP 131A (CF211A) Cyan Original LaserJet Toner Cartridge (1800	EA	\$	80.79	\$	77.83
CF212A	HP 131A (CF212A) Yellow Original LaserJet Toner Cartridge (1800	EA	\$	80.79	\$	77.83
CF213A	HP 131A (CF213A) Magenta Original LaserJet Toner Cartridge	EA	\$	80.79	\$	77.83
CE340A	HP 651A (CE340A) Black Original LaserJet Toner Cartridge (13500	EA	\$	162.30	\$	156.36
CE341A	HP 651A (CE341A) Cyan Original LaserJet Toner Cartridge (16000	EA	\$	408.65	\$	393.69
CE342A	HP 651A (CE342A) Yellow Original LaserJet Toner Cartridge	EA	\$	408.65	\$	393.69
CE343A	HP 651A (CE343A) Magenta Original LaserJet Toner Cartridge	EA	\$	408.65	\$	393.69
CF371AM	HP 128A (CF371AM) Cyan/Magenta/Yellow 3-pack Original LaserJet Toner Cartridges (3 x 1300 Yield)	PK	\$	172.45	\$	166.13
CE410XD	HP 305X (CE410XD) Black High Yield 2-pack Original LaserJet HP 305A (CF370AM) Cyan/Magenta/Yellow 3-pack Original LaserJet Toner Cartridges (3 x 2600 Yield)	PK	\$	175.35	\$	168.93
CF370AM		PK	\$	305.04	\$	293.87
CE270A	HP 650A (CE270A) Black Original LaserJet Toner Cartridge (13500	EA	\$	233.31	\$	224.76
CE271A	HP 650A (CE271A) Cyan Original LaserJet Toner Cartridge (15000	EA	\$	379.67	\$	365.77
CE272A	HP 650A (CE272A) Yellow Original LaserJet Toner Cartridge	EA	\$	379.67	\$	365.77
CE273A	HP 650A (CE273A) Magenta Original LaserJet Toner Cartridge	EA	\$	379.67	\$	365.77
CE740A	HP 307A (CE740A) Black Original LaserJet Toner Cartridge (7000	EA	\$	142.74	\$	137.51
CE741A	HP 307A (CE741A) Cyan Original LaserJet Toner Cartridge (7300	EA	\$	251.42	\$	242.22
CE742A	HP 307A (CE742A) Yellow Original LaserJet Toner Cartridge (7300	EA	\$	251.42	\$	242.22
CE743A	HP 307A (CE743A) Magenta Original LaserJet Toner Cartridge	EA	\$	251.42	\$	242.22
CE264X	HP 646X (CE264X) Black Original LaserJet Toner Cartridge (17000	EA	\$	192.01	\$	184.98
CF031A	HP 646A (CF031A) Cyan Original LaserJet Toner Cartridge (12500	EA	\$	239.83	\$	231.05
CF032A	HP 646A (CF032A) Yellow Original LaserJet Toner Cartridge	EA	\$	239.83	\$	231.05
CF033A	HP 646A (CF033A) Magenta Original LaserJet Toner Cartridge	EA	\$	239.83	\$	231.05
CF310A	HP 826A (CF310A) Black Original LaserJet Toner Cartridge (29000	EA	\$	276.84	\$	266.70
CF311A	HP 826A (CF311A) Cyan Original LaserJet Toner Cartridge (31500	EA	\$	454.56	\$	437.92
CF312A	HP 826A (CF312A) Yellow Original LaserJet Toner Cartridge	EA	\$	454.56	\$	437.92
CF313A	HP 826A (CF313A) Magenta Original LaserJet Toner Cartridge	EA	\$	454.56	\$	437.92
CF300A	HP 827A (CF300A) Black Original LaserJet Toner Cartridge (29500	EA	\$	94.33	\$	90.87
CF301A	HP 827A (CF301A) Cyan Original LaserJet Toner Cartridge (32000	EA	\$	420.38	\$	404.99
CF302A	HP 827A (CF302A) Yellow Original LaserJet Toner Cartridge	EA	\$	420.38	\$	404.99
CF303A	HP 827A (CF303A) Magenta Original LaserJet Toner Cartridge	EA	\$	420.38	\$	404.99
CF350A	HP 130A (CF350A) Black Original LaserJet Toner Cartridge (1300	EA	\$	53.26	\$	51.31
CF351A	HP 130A (CF351A) Cyan Original LaserJet Toner Cartridge (1000	EA	\$	54.92	\$	52.91
CF352A	HP 130A (CF352A) Yellow Original LaserJet Toner Cartridge (1000	EA	\$	54.92	\$	52.91
CF353A	HP 130A (CF353A) Magenta Original LaserJet Toner Cartridge	EA	\$	54.92	\$	52.91
CF320A	HP 652A (CF320A) Black Original LaserJet Toner Cartridge (11500	EA	\$	183.87	\$	177.14
CF320X	HP 653X (CF320X) Black Original LaserJet Toner Cartridge (21000	EA	\$	221.81	\$	213.69
CF321A	HP 653A (CF321A) Cyan Original LaserJet Toner Cartridge (16500	EA	\$	298.71	\$	287.77
CF322A	HP 653A (CF322A) Yellow Original LaserJet Toner Cartridge	EA	\$	298.71	\$	287.77
CF323A	HP 653A (CF323A) Magenta Original LaserJet Toner Cartridge	EA	\$	298.71	\$	287.77
CF330X	HP 654X (CF330X) Black Original LaserJet Toner Cartridge (20500	EA	\$	241.64	\$	232.79
CF331A	HP 654A (CF331A) Cyan Original LaserJet Toner Cartridge (15000	EA	\$	336.99	\$	324.65
CF332A	HP 654A (CF332A) Yellow Original LaserJet Toner Cartridge	EA	\$	336.99	\$	324.65
CF333A	HP 654A (CF333A) Magenta Original LaserJet Toner Cartridge	EA	\$	336.99	\$	324.65
CF380A	HP 312A (CF380A) Black Original LaserJet Toner Cartridge (2400	EA	\$	86.59	\$	83.42
CF380X	HP 312X (CF380X) Black Original LaserJet Toner Cartridge (4400	EA	\$	105.06	\$	101.21
CF381A	HP 312A (CF381A) Cyan Original LaserJet Toner Cartridge (2700	EA	\$	115.93	\$	111.68

CF382A	HP 312A (CF382A) Yellow Original LaserJet Toner Cartridge (2700	EA	\$	115.93	\$	111.68
CF383A	HP 312A (CF383A) Magenta Original LaserJet Toner Cartridge	EA	\$	115.93	\$	111.68
CE310A	HP 126A (CE310A) Black Original LaserJet Toner Cartridge (1200	EA	\$	48.55	\$	46.77
CE311A	HP 126A (CE311A) Cyan Original LaserJet Toner Cartridge (1000	EA	\$	53.98	\$	52.01
CE312A	HP 126A (CE312A) Yellow Original LaserJet Toner Cartridge (1000	EA	\$	53.98	\$	52.01
CE313A	HP 126A (CE313A) Magenta Original LaserJet Toner Cartridge	EA	\$	53.98	\$	52.01
CF380XD	HP 312X (CF380XD) Black High Yield 2-pack Original LaserJet	PK	\$	189.09	\$	182.17
	HP 312A (CF440AM) Cyan/Yellow/Magenta 3-pack Original					
CF440AM	LaserJet Toner Cartridges (8100 Yield)	PK	\$	313.01	\$	301.55
CF400A	HP 201A (CF400A) Black Original LaserJet Toner Cartridge (1500	EA	\$	64.19	\$	61.84
CF400X	HP 201X (CF400X) High Yield Black Original LaserJet Toner	EA	\$	86.22	\$	83.07
CF401A	HP 201A (CF401A) Cyan Original LaserJet Toner Cartridge (1400	EA	\$	75.72	\$	72.95
CF401X	HP 201X (CF401X) High Yield Cyan Original LaserJet Toner	EA	\$	95.64	\$	92.14
CF402A	HP 201A (CF402A) Yellow Original LaserJet Toner Cartridge (1400	EA	\$	75.72	\$	72.95
CF402X	HP 201X (CF402X) High Yield Yellow Original LaserJet Toner	EA	\$	95.64	\$	92.14
CF403A	HP 201A (CF403A) Magenta Original LaserJet Toner Cartridge	EA	\$	75.72	\$	72.95
CF403X	HP 201X (CF403X) High Yield Magenta Original LaserJet Toner	EA	\$	95.64	\$	92.14
CF360A	HP 508A (CF360A) Black Original LaserJet Toner Cartridge (6000	EA	\$	145.64	\$	140.31
CF360X	HP 508X (CF360X) High Yield Black Original LaserJet Toner	EA	\$	203.60	\$	196.15
CF361A	HP 508A (CF361A) Cyan Original LaserJet Toner Cartridge (5000	EA	\$	182.59	\$	175.90
CF361X	HP 508X (CF361X) High Yield Cyan Original LaserJet Toner	EA	\$	281.85	\$	271.53
CF362A	HP 508A (CF362A) Yellow Original LaserJet Toner Cartridge (5000	EA	\$	182.59	\$	175.90
CF362X	HP 508X (CF362X) High Yield Yellow Original LaserJet Toner	EA	\$	281.85	\$	271.53
CF363A	HP 508A (CF363A) Magenta Original LaserJet Toner Cartridge	EA	\$	182.59	\$	175.90
CF363X	HP 508X (CF363X) High Yield Magenta Original LaserJet Toner	EA	\$	281.85	\$	271.53
CF410A	HP 410A (CF410A) Black Original LaserJet Toner Cartridge (2300	EA	\$	80.79	\$	77.83
CF410X	HP 410X (CF410X) High Yield Black Original LaserJet Toner	EA	\$	134.76	\$	129.83
CF411A	HP 410A (CF411A) Cyan Original LaserJet Toner Cartridge (2300	EA	\$	104.34	\$	100.52
CF411X	HP 410X (CF411X) High Yield Cyan Original LaserJet Toner	EA	\$	180.41	\$	173.81
CF412A	HP 410A (CF412A) Yellow Original LaserJet Toner Cartridge (2300	EA	\$	104.34	\$	100.52
CF412X	HP 410X (CF412X) High Yield Yellow Original LaserJet Toner	EA	\$	180.41	\$	173.81
CF413A	HP 410A (CF413A) Magenta Original LaserJet Toner Cartridge	EA	\$	104.34	\$	100.52
CF413X	HP 410X (CF413X) High Yield Magenta Original LaserJet Toner	EA	\$	180.41	\$	173.81
CF400XD	HP 201X (CF400XD) 2-Pack High Yield Black Original LaserJet	PK	\$	155.20	\$	149.52
	Toner Cartridge (2 x 2800 Yield)					
CF253XM	HP 201X (CF253XM) 3-Pack High Yield Cyan Magenta Yellow	PK	\$	258.24	\$	248.78
	Original LaserJet Toner Cartridges (3 x 2300 Yield)					
CF410XD	HP 410X (CF410XD) 2-Pack High Yield Black Original LaserJet	PK	\$	242.59	\$	233.71
	Toner Cartridges (2 x 6500 Yield)					
CF251AM	HP 410A (CF251AM) 3-Pack Cyan Magenta Yellow Original	PK	\$	281.71	\$	271.40
	LaserJet Toner Cartridges (3 x 2300 Yield)					
CF450A	HP 655A (CF450A) Black Original LaserJet Toner Cartridge (12500	EA	\$	189.93	\$	182.98
CF451A	HP 655A (CF451A) Cyan Original LaserJet Toner Cartridge (10500	EA	\$	235.93	\$	227.30
CF452A	HP 655A (CF452A) Yellow Original LaserJet Toner Cartridge	EA	\$	235.93	\$	227.30
CF453A	HP 655A (CF453A) Magenta Original LaserJet Toner Cartridge	EA	\$	235.93	\$	227.30
CF460X	HP 656X (CF460X) High Yield Black Original LaserJet Toner	EA	\$	279.00	\$	268.79
CF461X	HP 656X (CF461X) High Yield Cyan Original LaserJet Toner	EA	\$	393.70	\$	379.29
CF462X	HP 656X (CF462X) High Yield Yellow Original LaserJet Toner	EA	\$	393.70	\$	379.29
CF463X	HP 656X (CF463X) High Yield Magenta Original LaserJet Toner	EA	\$	393.70	\$	379.29
CF470X	HP 657X (CF470X) High Yield Black Original LaserJet Toner	EA	\$	266.60	\$	256.84
CF471X	HP 657X (CF471X) High Yield Cyan Original LaserJet Toner	EA	\$	334.80	\$	322.54

CF472X	HP 657X (CF472X) High Yield Yellow Original LaserJet Toner	EA	\$	334.80	\$	322.54
CF473X	HP 657X (CF473X) High Yield Magenta Original LaserJet Toner	EA	\$	334.80	\$	322.54
CF500A	HP 202A (CF500A) Black Original LaserJet Toner Cartridge (1400	EA	\$	56.85	\$	54.77
CF501A	HP 202A (CF501A) Cyan Original LaserJet Toner Cartridge (1300	EA	\$	67.03	\$	64.58
CF502A	HP 202A (CF502A) Yellow Original LaserJet Toner Cartridge (1300	EA	\$	67.03	\$	64.58
CF503A	HP 202A (CF503A) Magenta Original LaserJet Toner Cartridge	EA	\$	67.03	\$	64.58
CF500X	HP 202X (CF500X) High Yield Black Original LaserJet Toner	EA	\$	84.74	\$	81.63
CF501X	HP 202X (CF501X) High Yield Cyan Original LaserJet Toner	EA	\$	89.35	\$	86.08
CF502X	HP 202X (CF502X) High Yield Yellow Original LaserJet Toner	EA	\$	89.35	\$	86.08
CF503X	HP 202X (CF503X) High Yield Magenta Original LaserJet Toner	EA	\$	89.35	\$	86.08
CF510A	HP 204A (CF510A) Black Original LaserJet Toner Cartridge (1100	EA	\$	44.70	\$	43.07
CF511A	HP 204A (CF511A) Cyan Original LaserJet Toner Cartridge (900	EA	\$	48.97	\$	47.17
CF512A	HP 204A (CF512A) Yellow Original LaserJet Toner Cartridge (900	EA	\$	48.97	\$	47.17
CF513A	HP 204A (CF513A) Magenta Original LaserJet Toner Cartridge (900	EA	\$	48.97	\$	47.17
CF248A	HP 48A (CF248A) Black Original LaserJet Toner Cartridge (1000	EA	\$	43.96	\$	42.35
C4844A	HP 10 (C4844A) Black Original Ink Cartridge (2200 Yield)	EA	\$	51.75	\$	42.34
C9351AN	HP 21 (C9351AN) Black Original Ink Cartridge (190 Yield)	EA	\$	18.88	\$	15.45
C9352AN	HP 22 (C9352AN) Tri-Color Original Ink Cartridge (165 Yield)	EA	\$	26.97	\$	22.06
C1823D	HP 23 (C1823D) Tri-Color Original Ink Cartridge (620 Yield)	EA	\$	59.34	\$	48.55
CC640WN	HP 60 (CC640WN) Black Original Ink Cartridge (200 Yield)	EA	\$	20.76	\$	16.98
CC641WN	HP 60XL (CC641WN) High Yield Black Original Ink Cartridge (600	EA	\$	47.33	\$	38.72
CC643WN	HP 60 (CC643WN) Tri-Color Original Ink Cartridge (165 Yield)	EA	\$	24.27	\$	19.85
CC644WN	HP 60XL (CC644WN) High Yield Tri-Color Original Ink Cartridge	EA	\$	53.55	\$	43.81
CC653AN	HP 901 (CC653AN) Black Original Ink Cartridge (200 Yield)	EA	\$	14.15	\$	11.58
CC654AN	HP 901XL (CC654AN) High Yield Black Original Ink Cartridge (700	EA	\$	35.73	\$	29.23
CC656AN	HP 901 (CC656AN) Tri-Color Original Ink Cartridge (360 Yield)	EA	\$	26.05	\$	21.31
C9353FN	HP 96 Black/97 Tri-Color (C9353FN) 2-Pack Original Ink Cartridges (860 Black 560 Tri-Color Yield)	PK	\$	99.50	\$	81.40
C9509FN	HP 21 Black/22 Tri-Color (C9509FN) 2-Pack Original Ink Cartridges (190 Black 165 Tri-Color Yield)	PK	\$	45.75	\$	37.43
CB327FN	HP 98 Black/95 Tri-Color (CB327FN) 2-Pack Original Ink Cartridges (420 Black 330 Tri-Color Yield)	PK	\$	71.46	\$	58.46
C6578DN	HP 78 (C6578DN) Tri-Color Original Ink Cartridge (560 Yield)	EA	\$	51.55	\$	42.17
C9362WN	HP 92 (C9362WN) Black Original Ink Cartridge (220 Yield)	EA	\$	18.88	\$	15.45
C9361WN	HP 93 (C9361WN) Tri-Color Original Ink Cartridge (220 Yield)	EA	\$	31.45	\$	25.73
C6578AN	HP 78XL (C6578AN) High Yield Tri-Color Original Ink Cartridge	EA	\$	86.19	\$	70.50
C6615DN	HP 15 (C6615DN) Black Original Ink Cartridge (500 Yield)	EA	\$	46.58	\$	38.10
C8721WN	HP 02 (C8721WN) Black Original Ink Cartridge (660 Yield)	EA	\$	28.51	\$	23.32
C8771WN	HP 02 (C8771WN) Cyan Original Ink Cartridge (400 Yield)	EA	\$	13.98	\$	11.43
C8772WN	HP 02 (C8772WN) Magenta Original Ink Cartridge (370 Yield)	EA	\$	13.98	\$	11.43
C6625A	HP 17 (C6625A) Tri-Color Original Ink Cartridge (480 Yield)	EA	\$	49.71	\$	40.67
C8773WN	HP 02 (C8773WN) Yellow Original Ink Cartridge (500 Yield)	EA	\$	13.98	\$	11.43
C8774WN	HP 02 (C8774WN) Light Cyan Original Ink Cartridge (220 Yield)	EA	\$	13.98	\$	11.43
C8775WN	HP 02 (C8775WN) Light Magenta Original Ink Cartridge (230 Yield)	EA	\$	13.98	\$	11.43
C4810A	HP 11 (C4810A) Black Printhead	EA	\$	53.07	\$	43.41
C4811A	HP 11 (C4811A) Cyan Printhead	EA	\$	53.07	\$	43.41
C4812A	HP 11 (C4812A) Magenta Printhead	EA	\$	53.07	\$	43.41
C4813A	HP 11 (C4813A) Yellow Printhead	EA	\$	53.07	\$	43.41
C4836A	HP 11 (C4836A) Cyan Original Ink Cartridge (2350 Yield)	EA	\$	51.75	\$	42.34
C4837A	HP 11 (C4837A) Magenta Original Ink Cartridge (2000 Yield)	EA	\$	51.75	\$	42.34
C4838A	HP 11 (C4838A) Yellow Original Ink Cartridge (2550 Yield)	EA	\$	51.75	\$	42.34

CN049AN	HP 950 (CN049AN) Black Original Ink Cartridge (1000 Yield)	EA	\$	28.62	\$	23.41
CN050AN	HP 951 (CN050AN) Cyan Original Ink Cartridge (700 Yield)	EA	\$	20.19	\$	16.52
CN051AN	HP 951 (CN051AN) Magenta Original Ink Cartridge (700 Yield)	EA	\$	20.19	\$	16.52
CN052AN	HP 951 (CN052AN) Yellow Original Ink Cartridge (700 Yield)	EA	\$	20.19	\$	16.52
CR314FN	HP 951 (CR314FN) 3-Pack Cyan/Yellow/Magenta Original Ink	PK	\$	61.77	\$	50.53
CN045AN	HP 950XL (CN045AN) High Yield Black Original Ink Cartridge (2300	EA	\$	40.81	\$	33.38
CN046AN	HP 951XL (CN046AN) High Yield Cyan Original Ink Cartridge (1500	EA	\$	31.75	\$	25.97
CN047AN	HP 951XL (CN047AN) High Yield Magenta Original Ink Cartridge	EA	\$	31.75	\$	25.97
CN048AN	HP 951XL (CN048AN) High Yield Yellow Original Ink Cartridge	EA	\$	31.75	\$	25.97
C9364WN	HP 98 (C9364WN) Black Original Ink Cartridge (400 Yield)	EA	\$	32.18	\$	26.32
C9385AN	HP 88 (C9385AN) Black Original Ink Cartridge (850 Yield)	EA	\$	28.86	\$	23.61
C9386AN	HP 88 (C9386AN) Cyan Original Ink Cartridge (860 Yield)	EA	\$	21.01	\$	17.19
C9387AN	HP 88 (C9387AN) Magenta Original Ink Cartridge (1000 Yield)	EA	\$	21.01	\$	17.19
C9388AN	HP 88 (C9388AN) Yellow Original Ink Cartridge (860 Yield)	EA	\$	21.01	\$	17.19
C9396AN	HP 88XL (C9396AN) High Yield Black Original Ink Cartridge (2450	EA	\$	59.41	\$	48.60
C9391AN	HP 88XL (C9391AN) High Yield Cyan Original Ink Cartridge (1700	EA	\$	33.41	\$	27.33
C9392AN	HP 88XL (C9392AN) High Yield Magenta Original Ink Cartridge	EA	\$	33.41	\$	27.33
C9393AN	HP 88XL (C9393AN) High Yield Yellow Original Ink Cartridge (1540	EA	\$	33.41	\$	27.33
CB304AN	HP 110 (CB304AN) Tri-Color Original Ink Cartridge (55 Yield - 4" x	EA	\$	30.60	\$	25.03
	HP 901 (CN069FN) 2-Pack Black/Tri-Color Original Ink Cartridges					
CN069FN	(200 Black 360 Tri-Color Yield)	PK	\$	41.26	\$	33.76
CN065FN	HP 940 (CN065FN) 3-Pack Cyan/Yellow/Magenta Original Ink	PK	\$	71.27	\$	58.30
C6602R	HP (C6602R) Red Original Thermal Ink Cartridge (7M Characters)	EA	\$	16.90	\$	13.83
C6602B	HP (C6602B) Blue Generic Inkjet Print Cartridge	EA	\$	16.90	\$	13.83
C6602A	HP (C6602A) Black Original Thermal Ink Cartridge (7M Characters)	EA	\$	16.90	\$	13.83
51604A	HP (51604A) Black Original Thermal Ink Cartridge	EA	\$	13.46	\$	11.01
51645A	HP 45 (51645A) Black Original Ink Cartridge (930 Yield)	EA	\$	48.41	\$	39.60
CH561WN	HP 61 (CH561WN) Black Original Ink Cartridge (190 Yield)	EA	\$	17.94	\$	14.68
CH562WN	HP 61 (CH562WN) Tri-Color Original Ink Cartridge (165 Yield)	EA	\$	23.50	\$	19.22
CH563WN	HP 61XL (CH563WN) High Yield Black Original Ink Cartridge (480	EA	\$	37.91	\$	31.02
CH564WN	HP 61XL (CH564WN) High Yield Tri-Color Original Ink Cartridge	EA	\$	39.46	\$	32.28
C8728AN	HP 28 (C8728AN) Tri-Color Original Ink Cartridge (240 Yield)	EA	\$	34.15	\$	27.94
C8727AN	HP 27 (C8727AN) Black Original Ink Cartridge (280 Yield)	EA	\$	27.19	\$	22.24
C6656AN	HP 56 (C6656AN) Black Original Ink Cartridge (520 Yield)	EA	\$	33.11	\$	27.09
C6657AN	HP 57 (C6657AN) Tri-Color Original Ink Cartridge (500 Yield)	EA	\$	53.31	\$	43.61
51605R	HP (51605R) Red Original Thermal Ink Cartridge	EA	\$	13.77	\$	11.26
C8765WN	HP 94 (C8765WN) Black Original Ink Cartridge (480 Yield)	EA	\$	33.11	\$	27.09
C8766WN	HP 95 (C8766WN) Tri-Color Original Ink Cartridge (330 Yield)	EA	\$	38.44	\$	31.44
C8767WN	HP 96 (C8767WN) Black Original Ink Cartridge (860 Yield)	EA	\$	45.95	\$	37.59
C9363WN	HP 97 (C9363WN) Tri-Color Original Ink Cartridge (560 Yield)	EA	\$	52.44	\$	42.90
CN057AN	HP 932 (CN057AN) Black Original Ink Cartridge (400 Yield)	EA	\$	21.31	\$	17.44
CN058AN	HP 933 (CN058AN) Cyan Original Ink Cartridge (330 Yield)	EA	\$	12.17	\$	9.95
CN059AN	HP 933 (CN059AN) Magenta Original Ink Cartridge (330 Yield)	EA	\$	12.17	\$	9.95
CN060AN	HP 933 (CN060AN) Yellow Original Ink Cartridge (330 Yield)	EA	\$	12.17	\$	9.95
CN053AN	HP 932XL (CN053AN) High Yield Black Original Ink Cartridge (1000	EA	\$	34.50	\$	28.22
CN054AN	HP 933XL (CN054AN) High Yield Cyan Original Ink Cartridge (825	EA	\$	17.79	\$	14.56
CN055AN	HP 933XL (CN055AN) High Yield Magenta Original Ink Cartridge	EA	\$	17.79	\$	14.56
CN056AN	HP 933XL (CN056AN) High Yield Yellow Original Ink Cartridge (825	EA	\$	17.79	\$	14.56
CB316WN	HP 564 (CB316WN) Black Original Ink Cartridge (250 Yield)	EA	\$	15.60	\$	12.76
CB317WN	HP 564 (CB317WN) Photo Original Ink Cartridge (130 Yield - 4" x	EA	\$	13.17	\$	10.78
CB318WN	HP 564 (CB318WN) Cyan Original Ink Cartridge (300 Yield)	EA	\$	13.17	\$	10.78

CB319WN	HP 564 (CB319WN) Magenta Original Ink Cartridge (300 Yield)	EA	\$	13.17	\$	10.78
CB320WN	HP 564 (CB320WN) Yellow Original Ink Cartridge (300 Yield)	EA	\$	13.17	\$	10.78
CB322WN	HP 564XL (CB322WN) High Yield Photo Original Ink Cartridge (290	EA	\$	23.92	\$	19.56
CB323WN	HP 564XL (CB323WN) High Yield Cyan Original Ink Cartridge (750	EA	\$	24.87	\$	20.35
CB324WN	HP 564XL (CB324WN) High Yield Magenta Original Ink Cartridge	EA	\$	24.87	\$	20.35
CB325WN	HP 564XL (CB325WN) High Yield Yellow Original Ink Cartridge	EA	\$	24.87	\$	20.35
C9508FN	HP 21 (C9508FN) 2-Pack Black Original Ink Cartridges (380 Yield)	PK	\$	35.97	\$	29.42
CB335WN	HP 74 (CB335WN) Black Original Ink Cartridge (200 Yield)	EA	\$	19.81	\$	16.21
CB336WN	HP 74XL (CB336WN) High Yield Black Original Ink Cartridge (750	EA	\$	53.11	\$	43.44
CB337WN	HP 75 (CB337WN) Tri-Color Original Ink Cartridge (170 Yield)	EA	\$	24.28	\$	19.86
CB338WN	HP 75XL (CB338WN) High Yield Tri-Color Original Ink Cartridge	EA	\$	63.12	\$	51.63
CD971AN	HP 920 (CD971AN) Black Original Ink Cartridge (420 Yield)	EA	\$	23.69	\$	19.38
CH634AN	HP 920 (CH634AN) Cyan Original Ink Cartridge (300 Yield)	EA	\$	10.82	\$	8.85
CH635AN	HP 920 (CH635AN) Magenta Original Ink Cartridge (300 Yield)	EA	\$	10.82	\$	8.85
CH636AN	HP 920 (CH636AN) Yellow Original Ink Cartridge (300 Yield)	EA	\$	10.82	\$	8.85
CD975AN	HP 920XL (CD975AN) High Yield Black Original Ink Cartridge (1200	EA	\$	41.80	\$	34.20
CD972AN	HP 920XL (CD972AN) High Yield Cyan Original Ink Cartridge (700	EA	\$	18.27	\$	14.95
CD973AN	HP 920XL (CD973AN) High Yield Magenta Original Ink Cartridge	EA	\$	18.27	\$	14.95
CD974AN	HP 920XL (CD974AN) High Yield Yellow Original Ink Cartridge (700	EA	\$	18.27	\$	14.95
C4902AN	HP 940 (C4902AN) Black Original Ink Cartridge (1000 Yield)	EA	\$	29.53	\$	24.16
C4906AN	HP 940XL (C4906AN) High Yield Black Original Ink Cartridge (2200	EA	\$	44.72	\$	36.58
C4907AN	HP 940XL (C4907AN) High Yield Cyan Original Ink Cartridge (1400	EA	\$	29.78	\$	24.36
C4908AN	HP 940XL (C4908AN) High Yield Magenta Original Ink Cartridge	EA	\$	29.78	\$	24.36
C4909AN	HP 940XL (C4909AN) High Yield Yellow Original Ink Cartridge	EA	\$	29.78	\$	24.36
C4903AN	HP 940 (C4903AN) Cyan Original Ink Cartridge (900 Yield)	EA	\$	22.82	\$	18.67
C4904AN	HP 940 (C4904AN) Magenta Original Ink Cartridge (900 Yield)	EA	\$	22.82	\$	18.67
C4905AN	HP 940 (C4905AN) Yellow Original Ink Cartridge (900 Yield)	EA	\$	22.82	\$	18.67
C4900A	HP 940 (C4900A) Black/Yellow Printhead	EA	\$	67.27	\$	55.03
C4901A	HP 940 (C4901A) Cyan/Magenta Printhead	EA	\$	67.27	\$	55.03
	HP 61 (CR259FN) 2-Pack Black/Tri-Color Original Ink Cartridges					
CR259FN	(190 Black 165 Tri-Color Yield)	PK	\$	41.06	\$	33.59
C2P51FN	HP 564 (C2P51FN) 2-Pack Black Original Ink Cartridges (500 Yield)	PK	\$	30.12	\$	24.64
CN621AM	HP 970 (CN621AM) Black Original Ink Cartridge (3000 Yield)	EA	\$	69.72	\$	57.03
CN622AM	HP 971 (CN622AM) Cyan Original Ink Cartridge (2500 Yield)	EA	\$	72.70	\$	59.48
CN623AM	HP 971 (CN623AM) Magenta Original Ink Cartridge (2500 Yield)	EA	\$	72.70	\$	59.48
CN624AM	HP 971 (CN624AM) Yellow Original Ink Cartridge (2500 Yield)	EA	\$	72.70	\$	59.48
CN625AM	HP 970XL (CN625AM) High Yield Black Original Ink Cartridge	EA	\$	111.55	\$	91.25
CN626AM	HP 971XL (CN626AM) High Yield Cyan Original Ink Cartridge (6600	EA	\$	110.44	\$	90.35
CN627AM	HP 971XL (CN627AM) High Yield Magenta Original Ink Cartridge	EA	\$	110.44	\$	90.35
CN628AM	HP 971XL (CN628AM) High Yield Yellow Original Ink Cartridge	EA	\$	110.44	\$	90.35
CZ071FN	HP 60 (CZ071FN) 2-Pack Black Original Ink Cartridges (400 Yield)	PK	\$	37.91	\$	31.01
CZ072FN	HP 60 (CZ072FN) 2-Pack Tri-Color Original Ink Cartridges (2 x 165	PK	\$	48.11	\$	39.36
CZ073FN	HP 61 (CZ073FN) 2-Pack Black Original Ink Cartridges (380 Yield)	PK	\$	34.03	\$	27.84
CZ074FN	HP 61 (CZ074FN) 2-Pack Tri-Color Original Ink Cartridges (330	PK	\$	46.18	\$	37.78
CZ075FN	HP 901 (CZ075FN) 2-Pack Black Original Ink Cartridges (400 Yield)	PK	\$	28.20	\$	23.07
D8J07A	HP 980 (D8J07A) Cyan Original Ink Cartridge (6600 Yield)	EA	\$	98.02	\$	80.19
D8J08A	HP 980 (D8J08A) Magenta Original Ink Cartridge (6600 Yield)	EA	\$	98.02	\$	80.19
D8J09A	HP 980 (D8J09A) Yellow Original Ink Cartridge (6600 Yield)	EA	\$	98.02	\$	80.19
D8J10A	HP 980 (D8J10A) Black Original Ink Cartridge (10000 Yield)	EA	\$	114.35	\$	93.54
C2P04AN	HP 62 (C2P04AN) Black Original Ink Cartridge (200 Yield)	EA	\$	16.57	\$	13.56
C2P05AN	HP 62XL (C2P05AN) High Yield Black Original Ink Cartridge (600	EA	\$	37.41	\$	30.61

C2P06AN	HP 62 (C2P06AN) Tri-Color Original Ink Cartridge (165 Yield)	EA	\$	20.30	\$	16.61
C2P07AN	HP 62XL (C2P07AN) High Yield Tri-Color Original Ink Cartridge	EA	\$	40.89	\$	33.45
C2P19AN	HP 934 (C2P19AN) Black Original Ink Cartridge (400 Yield)	EA	\$	18.47	\$	15.11
C2P20AN	HP 935 (C2P20AN) Cyan Original Ink Cartridge (400 Yield)	EA	\$	14.05	\$	11.50
C2P21AN	HP 935 (C2P21AN) Magenta Original Ink Cartridge (400 Yield)	EA	\$	14.05	\$	11.50
C2P22AN	HP 935 (C2P22AN) Yellow Original Ink Cartridge (400 Yield)	EA	\$	14.05	\$	11.50
C2P23AN	HP 934XL (C2P23AN) High Yield Black Original Ink Cartridge (1000	EA	\$	32.56	\$	26.63
C2P24AN	HP 935XL (C2P24AN) High Yield Cyan Original Ink Cartridge (825	EA	\$	20.68	\$	16.92
C2P25AN	HP 935XL (C2P25AN) High Yield Magenta Original Ink Cartridge	EA	\$	20.68	\$	16.92
C2P26AN	HP 935XL (C2P26AN) High Yield Yellow Original Ink Cartridge (825	EA	\$	20.68	\$	16.92
D8J07AG	HP 980 (D8J07AG) Cyan Original Ink Cartridge for US Government	EA	\$	98.02	\$	80.19
D8J08AG	HP 980 (D8J08AG) Magenta Original Ink Cartridge for US	EA	\$	98.02	\$	80.19
D8J09AG	HP 980 (D8J09AG) Yellow Original Ink Cartridge for US	EA	\$	98.02	\$	80.19
D8J10AG	HP 980 (D8J10AG) Black Original Ink Cartridge for US Government	EA	\$	114.35	\$	93.54
L0S27AN	HP 932 (L0S27AN) 2-Pack Black Original Ink Cartridges (2 x 400	PK	\$	37.90	\$	31.00
L0S28AN	HP 950 (L0S28AN) 2-Pack Black Original Ink Cartridges (2 x 1000	PK	\$	55.39	\$	45.32
F6U61AN	HP 63 (F6U61AN) Tri-color Original Ink Cartridge (165 Yield)	EA	\$	23.52	\$	19.24
F6U62AN	HP 63 (F6U62AN) Black Original Ink Cartridge (190 Yield)	EA	\$	17.93	\$	14.67
F6U63AN	HP 63XL (F6U63AN) High Yield Tri-color Original Ink Cartridge (330	EA	\$	36.58	\$	29.92
F6U64AN	HP 63XL (F6U64AN) High Yield Black Original Ink Cartridge (480	EA	\$	35.00	\$	28.63
L0R46AN	HP 63 (L0R46AN) Black/Tri-Color 2-Pack Original Ink Cartridges (190 Black 165 Color Yield)	PK	\$	41.06	\$	33.59
N9H63FN	HP 60 (N9H63FN) 2-Pack Black/Tri-Color Original Ink Cartridges (200 Black 165 Color Yield)	EA	\$	43.40	\$	35.51
N9H64FN	HP 62 (N9H64FN) 2-Pack Black/Tri-Color Original Ink Cartridges (200 Black 165 Color Yield)	EA	\$	36.74	\$	30.06
C9513FN	HP 92 Black/93 Tri-Color (C9513FN) 2-Pack Original Ink Cartridges HP 74 Black/75 Tri-Color (CC659FN) 2-Pack Original Ink Cartridges	PK	\$	49.00	\$	40.09
CC659FN	(200 Black 170 Tri-Color Yield)	PK	\$	43.63	\$	35.69
F6T80AN	HP 972A (F6T80AN) Black Original PageWide Cartridge (3500	EA	\$	65.07	\$	53.23
F6T84AN	HP 972X (F6T84AN) High Yield Black Original PageWide Cartridge	EA	\$	136.09	\$	111.33
F6U15AN	HP 952 (F6U15AN) Black Original Ink Cartridge (1000 Yield)	EA	\$	29.54	\$	24.16
F6U19AN	HP 952XL (F6U19AN) High Yield Black Original Ink Cartridge (2000	EA	\$	42.76	\$	34.98
L0R05A	HP 976Y (L0R05A) Extra High Yield Cyan Original PageWide	EA	\$	230.03	\$	188.18
L0R06A	HP 976Y (L0R06A) Extra High Yield Magenta Original PageWide	EA	\$	230.03	\$	188.18
L0R07A	HP 976Y (L0R07A) Extra High Yield Yellow Original PageWide	EA	\$	230.03	\$	188.18
L0R08A	HP 976Y (L0R08A) Extra High Yield Black Original PageWide	EA	\$	212.70	\$	174.00
L0R39AN	HP 956XL (L0R39AN) High Yield Black Original Ink Cartridge (3000	EA	\$	51.51	\$	42.13
L0R86AN	HP 972A (L0R86AN) Cyan Original PageWide Cartridge (3000	EA	\$	73.62	\$	60.22
L0R89AN	HP 972A (L0R89AN) Magenta Original PageWide Cartridge (3000	EA	\$	73.62	\$	60.22
L0R92AN	HP 972A (L0R92AN) Yellow Original PageWide Cartridge (3000	EA	\$	73.62	\$	60.22
L0R98AN	HP 972X (L0R98AN) High Yield Cyan Original PageWide Cartridge	EA	\$	130.89	\$	107.08
L0S01AN	HP 972X (L0S01AN) High Yield Magenta Original PageWide	EA	\$	130.89	\$	107.08
L0S04AN	HP 972X (L0S04AN) High Yield Yellow Original PageWide Cartridge	EA	\$	130.89	\$	107.08
L0S49AN	HP 952 (L0S49AN) Cyan Original Ink Cartridge (700 Yield)	EA	\$	20.12	\$	16.46
L0S52AN	HP 952 (L0S52AN) Magenta Original Ink Cartridge (700 Yield)	EA	\$	20.12	\$	16.46
L0S55AN	HP 952 (L0S55AN) Yellow Original Ink Cartridge (700 Yield)	EA	\$	20.12	\$	16.46
L0S61AN	HP 952XL (L0S61AN) High Yield Cyan Original Ink Cartridge (1600	EA	\$	32.71	\$	26.76
L0S64AN	HP 952XL (L0S64AN) High Yield Magenta Original Ink Cartridge	EA	\$	32.71	\$	26.76
L0S67AN	HP 952XL (L0S67AN) High Yield Yellow Original Ink Cartridge	EA	\$	32.71	\$	26.76
N9H55FN	HP 920 (N9H55FN) Cyan/Magenta/Yellow Original Ink Cartridges	PK	\$	32.30	\$	26.42

N9H56FN	HP 933 (N9H56FN) Cyan/Magenta/Yellow Original Ink Cartridges	PK	\$	36.11	\$	29.54
N9H57FN	HP 564 (N9H57FN) Cyan/Magenta/Yellow Original Ink Cartridges	PK	\$	40.43	\$	33.07
N9H65FN	HP 935 (N9H65FN) Cyan/Magenta/Yellow Original Ink Cartridges	PK	\$	42.33	\$	34.63
N9K27AN	HP 952 (N9K27AN) Cyan/Magenta/Yellow Original Ink Cartridges	PK	\$	59.87	\$	48.97
CN684WN	HP 564XL (CN684WN) High Yield Black Original Ink Cartridge (550	EA	\$	28.02	\$	22.92
N9K01AN	HP 65 (N9K01AN) Tri-color Original Ink Cartridge (100 Yield)	EA	\$	13.71	\$	11.21
N9K02AN	HP 65 (N9K02AN) Black Original Ink Cartridge (120 Yield)	EA	\$	13.26	\$	10.85
N9K03AN	HP 65XL (N9K03AN) High Yield Tri-color Original Ink Cartridge	EA	\$	31.75	\$	25.97
N9K04AN	HP 65XL (N9K04AN) High Yield Black Original Ink Cartridge (300	EA	\$	27.20	\$	22.25
	HP 65 (T0A36AN) 2-Pack Black/Tri-color Original Ink Cartridges					
T0A36AN	(120 Yield Black 100 Yield Tri-color)	PK	\$	25.97	\$	21.25
T6L98AN	HP 902 (T6L98AN) Black Original Ink Cartridge (300 Yield)	EA	\$	17.05	\$	13.95
T6L86AN	HP 902 (T6L86AN) Cyan Original Ink Cartridge (315 Yield)	EA	\$	10.96	\$	8.96
T6L90AN	HP 902 (T6L90AN) Magenta Original Ink Cartridge (315 Yield)	EA	\$	10.96	\$	8.96
T6L94AN	HP 902 (T6L94AN) Yellow Original Ink Cartridge (315 Yield)	EA	\$	10.96	\$	8.96
T6M14AN	HP 902XL (T6M14AN) Black Original Ink Cartridge (825 Yield)	EA	\$	37.90	\$	31.00
T6M02AN	HP 902XL (T6M02AN) Cyan Original Ink Cartridge (825 Yield)	EA	\$	21.16	\$	17.31
T6M06AN	HP 902XL (T6M06AN) Magenta Original Ink Cartridge (825 Yield)	EA	\$	21.16	\$	17.31
T6M10AN	HP 902XL (T6M10AN) Yellow Original Ink Cartridge (825 Yield)	EA	\$	21.16	\$	17.31
T6M18AN	HP 906XL (T6M18AN) Black Original Ink Cartridge (1500 Yield)	EA	\$	50.54	\$	41.34
T0A38AN	HP 902 (T0A38AN) CMY Ink Cartridge Combo 3-Pack (3 x 315	PK	\$	31.75	\$	25.97
J3M68A	HP 981A (J3M68A) Cyan Original PageWide Cartridge (6000 Yield)	EA	\$	113.50	\$	92.85
J3M69A	HP 981A (J3M69A) Magenta Original PageWide Cartridge (6000	EA	\$	113.50	\$	92.85
J3M70A	HP 981A (J3M70A) Yellow Original PageWide Cartridge (6000	EA	\$	113.50	\$	92.85
J3M71A	HP 981A (J3M71A) Black Original PageWide Cartridge (6000 Yield)	EA	\$	77.36	\$	63.29
L0R09A	HP 981X (L0R09A) High Yield Cyan Original PageWide Cartridge	EA	\$	150.03	\$	122.74
L0R10A	HP 981X (L0R10A) High Yield Magenta Original PageWide	EA	\$	150.03	\$	122.74
L0R11A	HP 981X (L0R11A) High Yield Yellow Original PageWide Cartridge	EA	\$	150.03	\$	122.74
L0R12A	HP 981X (L0R12A) High Yield Black Original PageWide Cartridge	EA	\$	110.03	\$	90.01
L0R13A	HP 981Y (L0R13A) Extra High Yield Cyan Original PageWide	EA	\$	219.43	\$	179.50
L0R14A	HP 981Y (L0R14A) Extra High Yield Magenta Original PageWide	EA	\$	219.43	\$	179.50
L0R15A	HP 981Y (L0R15A) Extra High Yield Yellow Original PageWide	EA	\$	219.43	\$	179.50
L0R16A	HP 981Y (L0R16A) Extra High Yield Black Original PageWide	EA	\$	168.61	\$	137.94
T0A52AN	HP 62 (T0A52AN) 2-Pack Black Original Ink Cartridges (2 x 200	PK	\$	32.12	\$	26.28
T0A53AN	HP 63 (T0A53AN) 2-Pack Black Original Ink Cartridges (2 x 190	PK	\$	34.09	\$	27.89
	HP 981G (T0B04AG) Extra High Yield Cyan Original PageWide					
T0B04AG	Cartridge for US Government (16000 Yield)	EA	\$	219.29	\$	179.39
	HP 981G (T0B05AG) Extra High Yield Magenta Original PageWide					
T0B05AG	Cartridge for US Government (16000 Yield)	EA	\$	219.43	\$	179.50
	HP 981G (T0B06AG) Extra High Yield Yellow Original PageWide					
T0B06AG	Cartridge for US Government (16000 Yield)	EA	\$	219.43	\$	179.50
	HP 981G (T0B07AG) Extra High Yield Black Original PageWide					
T0B07AG	Cartridge for US Government (11000 Yield)	EA	\$	110.03	\$	90.01
M0J73AN	HP 990A (M0J73AN) Cyan Original PageWide Cartridge (10000	EA	\$	159.80	\$	130.72
M0J77AN	HP 990A (M0J77AN) Magenta Original PageWide Cartridge	EA	\$	159.80	\$	130.72
M0J81AN	HP 990A (M0J81AN) Yellow Original PageWide Cartridge (10000	EA	\$	159.80	\$	130.72
M0J85AN	HP 990A (M0J85AN) Black Original PageWide Cartridge (8000	EA	\$	144.33	\$	118.07
M0J89AN	HP 990X (M0J89AN) High Yield Cyan Original PageWide Cartridge	EA	\$	247.43	\$	202.41
M0J93AN	HP 990X (M0J93AN) High Yield Magenta Original PageWide	EA	\$	247.43	\$	202.41
M0J97AN	HP 990X (M0J97AN) High Yield Yellow Original PageWide	EA	\$	247.43	\$	202.41
M0K01AN	HP 990X (M0K01AN) High Yield Black Original PageWide Cartridge	EA	\$	226.81	\$	185.54

TOB23A	HP 982A (TOB23A) Cyan Original PageWide Cartridge (8000 Yield)	EA	\$	111.34	\$	91.08
TOB24A	HP 982A (TOB24A) Magenta Original PageWide Cartridge (8000)	EA	\$	111.34	\$	91.08
TOB25A	HP 982A (TOB25A) Yellow Original PageWide Cartridge (8000)	EA	\$	111.34	\$	91.08
TOB26A	HP 982A (TOB26A) Black Original PageWide Cartridge (10000)	EA	\$	97.94	\$	80.12
TOB27A	HP 982X (TOB27A) High Yield Cyan Original PageWide Cartridge	EA	\$	178.36	\$	145.90
TOB28A	HP 982X (TOB28A) High Yield Magenta Original PageWide	EA	\$	178.36	\$	145.90
TOB29A	HP 982X (TOB29A) High Yield Yellow Original PageWide Cartridge	EA	\$	178.36	\$	145.90
TOB30A	HP 982X (TOB30A) High Yield Black Original PageWide Cartridge	EA	\$	162.89	\$	133.26
CB384A	HP 824A (CB384A) Black Original LaserJet Image Drum (23000)	EA	\$	169.84	\$	125.86
CB385A	HP 824A (CB385A) Cyan Original LaserJet Image Drum (23000)	EA	\$	478.35	\$	354.48
CB386A	HP 824A (CB386A) Yellow Original LaserJet Image Drum (23000)	EA	\$	478.35	\$	354.48
CB387A	HP 824A (CB387A) Magenta Original LaserJet Image Drum (23000)	EA	\$	478.35	\$	354.48
CF358A	HP 828A (CF358A) Black Original LaserJet Image Drum (30000)	EA	\$	112.46	\$	83.34
CF359A	HP 828A (CF359A) Cyan Original LaserJet Image Drum (30000)	EA	\$	311.13	\$	230.56
CF364A	HP 828A (CF364A) Yellow Original LaserJet Image Drum (30000)	EA	\$	311.13	\$	230.56
CF365A	HP 828A (CF365A) Magenta Original LaserJet Image Drum (30000)	EA	\$	311.13	\$	230.56
CE314A	HP 126A (CE314A) Original LaserJet Imaging Drum (7000 Yield)	EA	\$	105.30	\$	78.03
CF219A	HP 19A (CF219A) Black Original LaserJet Imaging Drum (12000)	EA	\$	84.70	\$	62.77
CF232A	HP 32A (CF232A) Black Original LaserJet Imaging Drum (23000)	EA	\$	102.64	\$	76.06

ACCOUNT SNAPSHOT

AZ STATE - VARIOUS (AP000001)

Wednesday, January 22 2019

Review Period: January 2018 - December 2018

Summary Information		Quantity	Value
Range 1 (P1/2018 - P12/2018)		6.076	508,519.21
Range 2 (P1/2017 - P12/2017)		6.723	598,335.46
Variance		(647)	(89,816.25)
% Variance		(9.07%)	(15.02%)

